**Executive Director Report – April 2021**

**Financial:**

**March Financials:**

* March income is coming in under budget this month.
* Expenses were a little over budget this month. Some items affecting that were the NAEYC Annual Report that was due and the Epi Pen and Medication course staff needed to take.
* There was one group that needed to quarantine at the end of the month. Families that were affected by this were not charged.

**PPP Loan:**

* Nothing to report at this time.

**Grants/Fundraising:**

* Unfortunately we did not receive the Neighbor to Neighbor Grant.
* The Office of Early Childhood has received stimulus relief money from the Federal Government to help early childhood programs in CT. We are waiting for them to open the application process soon, but we are all set-up to receive funding when it becomes available.
* Our Usborne Books and More Virtual Book Fair is scheduled for April 25th – May 5th. We hope to see you at our kickoff event on sqwee on Sunday April 25th. You can share this link <https://event.sqweee.com/Event/Active/CASTLEBookFair>.  To invite any friends and family that might be interested. The more books people buy the more we get for CASTLE!

**Registration:**

* Registration for Summer 2021 and the Fall has begun. It is going well, with many new families signing up for both programs. The **Pre-Kindergarten** program is full as well as the **School Day** preschool program.
* We still continue to get new enrollments for this school year here and there.

**Program Expansion**

* Our preschool programming is expanding! This coming June we will be adding an additional preschool classroom. CASTLE will now offer a **Preschool** classroom for those students needing two years of preschool, a Pre-Kindergarten program for those going into kindergarten the following year, and our **School-Day** Preschool that houses our school readiness students and follows the school calendar. We are very excited to be able to offer additional preschool programming and bring in additional revenue. As mentioned above **Pre-Kindergarten** and the **School Day** class are full. The **Preschool** program is currently half full, but we anticipate getting there.